

Crop Consultant Corner

Growers looking for higher yields and profits often can benefit from the wisdom of a crop consultant. In each issue of the *Chloride Chronicle*, we will highlight a crop consultant who advises growers about how to most strategically use AmChlor Basic for maximum results.

Our first featured consultant is Shannon Gnad of Crop Vision in Pratt, KS. Gnad has worked with several Southcentral Kansas growers for the past four years, using AmChlor Basic. Evans Enterprises talked with Gnad recently about his recommendations for the coming season.

Q: In your opinion, what tends to impress growers the most, about how using AmChlor Basic relates to overall plant health?

A: The chloride in AmChlor Basic gives the plant additional strength to withstand and shake off diseases such as barley yellow dwarf and wheat-streak mosaic viruses, which tend to be common this time of year.



CHLORIDE FAST FACT:

- *Did you know... Grower Will Allen of Dalhart, TX had a high yield of 92 bu/a in July 2008 using AmChlor Basic on his irrigated wheat acreage, compared to 72 bu/a for his non AmChlor treated acres. Not only was Allen able to achieve this 20 bushel increase, but his average farm yield for the 2008 winter-wheat harvest was 78 bushels, an increase of overall farm wheat yield by 13 bu/a.*
- *For more research and field data results and news coverage, visit www.amchlorbasic.com.*

A cont'd: In a year when one of those is heavier, it's pretty obvious by April which fields are healthier and doing well. Also, when the leaf rust comes in, in the springtime, the wheat fields on which AmChlor Basic is applied seem healthier overall.

Q: How would you compare using AmChlor Basic on dryland vs. irrigated acreage?

A: On irrigated wheat fields, we'll put on a shot of both chloride and fungicide to help the wheat. We do tend to use the AmChlor Basic alongside a fungicide for most irrigated wheat, and more often than not, we use chloride exclusively on dryland acres. If no fungicide is used, chloride application can help combat disease pressures so the wheat will be OK.

Q: What's the highest yield that one of your growers has ever experienced while using AmChlor Basic?

A: I believe it was 93 bu/a in Summer 2008 on irrigated wheat in Kiowa County, Kansas. We have had some upper 80's as well. I have also seen dryland wheat do 60 bu/a, which for around here, is very good. In general, bushels per acre with AmChlor Basic applied, would be 35-40 bu/a during a late freeze year, and in a good year, 45-60 bu/a.

Q: How does AmChlor Basic serve as an overall "insurance policy" for growers?

A: You just never know what type of disease pressure is going to occur in any given year. Even with light to moderate disease pressure, there will be a benefit to chloride use. You're always at a break-even point or better with AmChlor Basic use.

Q: How do you feel commodity prices will influence growers' decisions to give their wheat acreage every opportunity they can, for the 2009 harvest season?

A: Price, in a producer's head, is number one. Even in times like this, growers are still going to approach a field to maximize their yield, because yield is what makes profitability. And if using AmChlor Basic typically drives up yields, it seems to make sense to give it a try.



20125 W. 105th St.
Olathe, KS 66061

Phone: 913-832-6056

Fax: 913-764-7769

E-mail:

adam.evansenterprises@gmail.com

*“The Source for
Ammonium Chloride”*

Visit our website to find
more information:
www.amchlorbasic.com

Growers, retailers, and crop consultants who have been using AmChlor Basic, the country's leading ammonium chloride fertilizer, are in the news. Recent articles in *Grass & Grain* (Nov '08), *Kansas Farmer* (Nov '08) and *Farm Journal* (Jan. '09) feature crop experts and farmers from Texas, Kansas, the Dakotas, and other areas across the Great Plains. Log onto www.evansenterprisesllc.net and click on “In the News” to read current news stories on the advantages and benefits of AmChlor Basic and AmChlor Dry.

To schedule a presentation or meeting to learn how AmChlor Dry or AmChlor Basic can boost your yields and profits, contact us at 913-764-7766.



Grower Spotlight

Each issue of the *Chloride Chronicle* newsletter will highlight a grower family that has seen increased profits and yields by incorporating AmChlor Basic into their crop-nutrient regime. To recommend yourself or someone you know for a future Grower Spotlight, contact Adam Evans at adam.evansenterprises@gmail.com.

Jason Stoffer of Abilene, Kansas has used AmChlor Basic for seven years on the family's wheat acreage with consistent, strong results. Jason is a fourth-generation farmer in Dickinson County in north central Kansas. He, his father Curtis, and his uncle Charles plant about 900 dryland acres of wheat each year, on which they use AmChlor Basic in January, applied as a top dress application.

Stoffer has found that using AmChlor Basic each year has helped protect the family's wheat against extreme-weather stress while producing an overall healthier plant. "The wheat tends to stand a little better in the field, and coming out of dormancy, it has a darker color," he says. For the Stoffers, yields have ranged from 35 to 60 bushels per acre, with an average of about 45 bushels over the last three years. Additionally, in Spring 2007, when an Easter-weekend freeze cut most central-Kansas yields by half, test weights for Stoffer's wheat held steady at 62 pounds. "We started doing no-till wheat, and the disease pressure we had been anticipating has been less than we expected," says Stoffer. "Also, if we're getting 63 bushels an acre instead of 60, that's a five percent improvement with the chloride, which we feel is worth it." Stoffer also reports that with AmChlor Basic use, test weights through harvest season hold steady. For updates, additional research or field research, go to www.amchlorbasic.com, or watch for the next issue of *Chloride Chronicle*.